



# FPC FALL MEMBER MEETING

SEPTEMBER 14 – 15, 2022  
MINNEAPOLIS



# CRB Use Cases for Faster Payments

Stuart Cook, Valley Bank  
Kirsten Trusko, Emerging Payments Coalition  
Adrian Bruneau, Presidio Strategic Solutions  
Peter Tapling, PTap Advisory, LLC



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# What Is Cannabis?



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## “Cannabis or Marijuana”

- THC > 0.3%
- Psychoactive
- Recreational & Medical Uses



- Federal legal
- State legal
- Over 30 states

## “Hemp”

- Cultivar of *C. sativa*
  - THC ≤ 0.3%
- Non-psychoactive
- Many industrial uses



- Federal legal
- State legal
- Over 30 states

## “CBD”

- CBD ≠ THC
- Non-psychoactive
- Evolving uses
- Cannabis or Hemp Derived

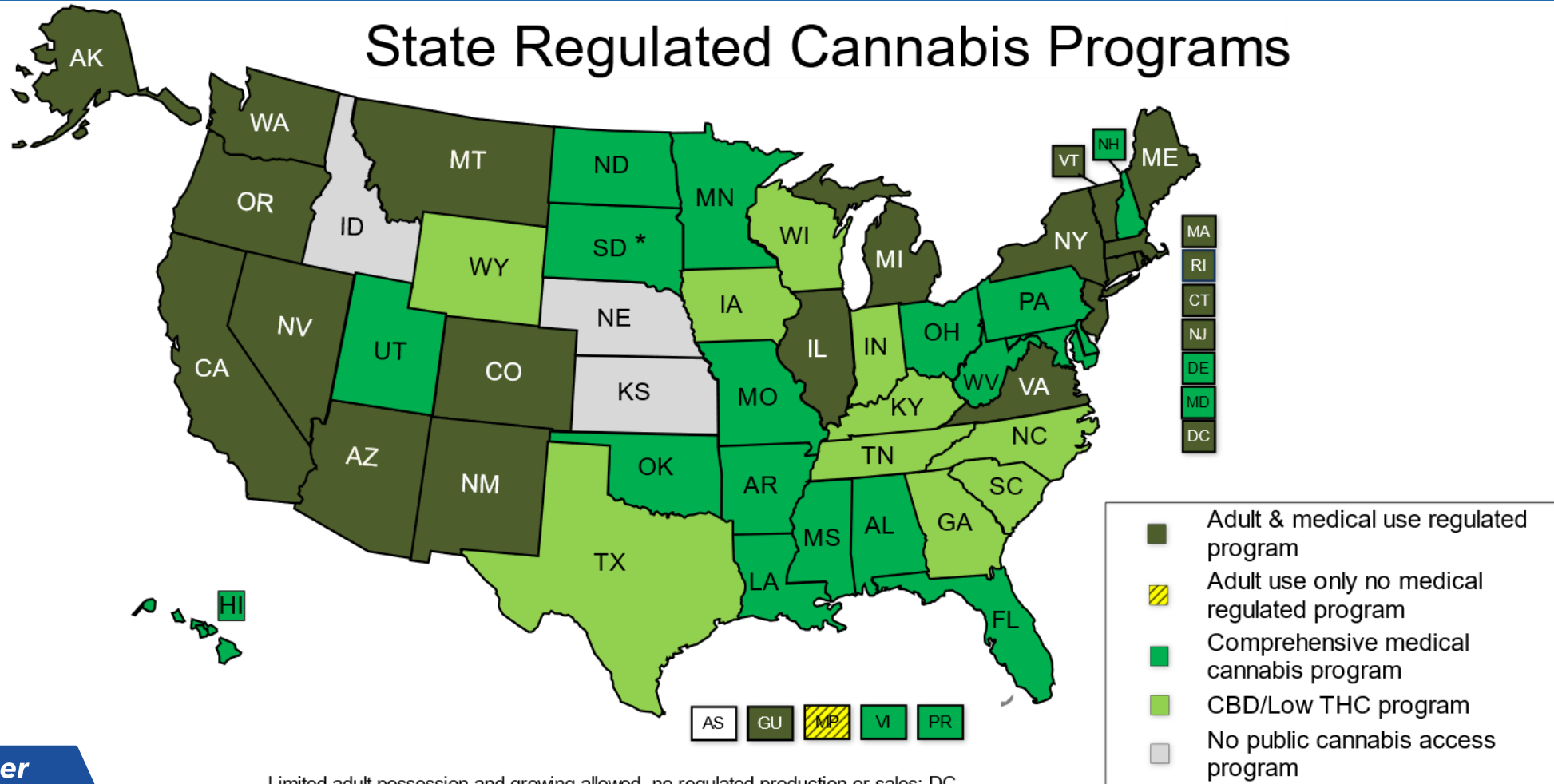


- Federal legal
- State legal
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# An Illustration of States' Rights



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Limited adult possession and growing allowed, no regulated production or sales: DC

May 2022

# Federal Laws and Network Rules Are Evolving



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## SAFE (Safe and Fair Enforcement ) Banking Act

- Passed by the House six times since it was first introduced in 2013

## MORES (Marijuana Opportunity Reinvestment and Expungement Act)

- [H.R. 3617](#), passed in the House of Representatives 220-204

## Visa/Mastercard

- Transactions are not eligible for card processing so long as cannabis is federally illegal



# Points of View



**Kirsten Trusko**  
CEO & Co-Founder  
Emerging Markets Coalition



**Adrian Bruneau**  
Managing Principal  
Presidio Strategic  
Solutions



**Walt Cox**  
Head of Partner Banking  
Valley Bank



**Peter Tapling**  
Managing Director  
PTap Advisory, LLC



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# EMC: Cannabis Money Ecosystem

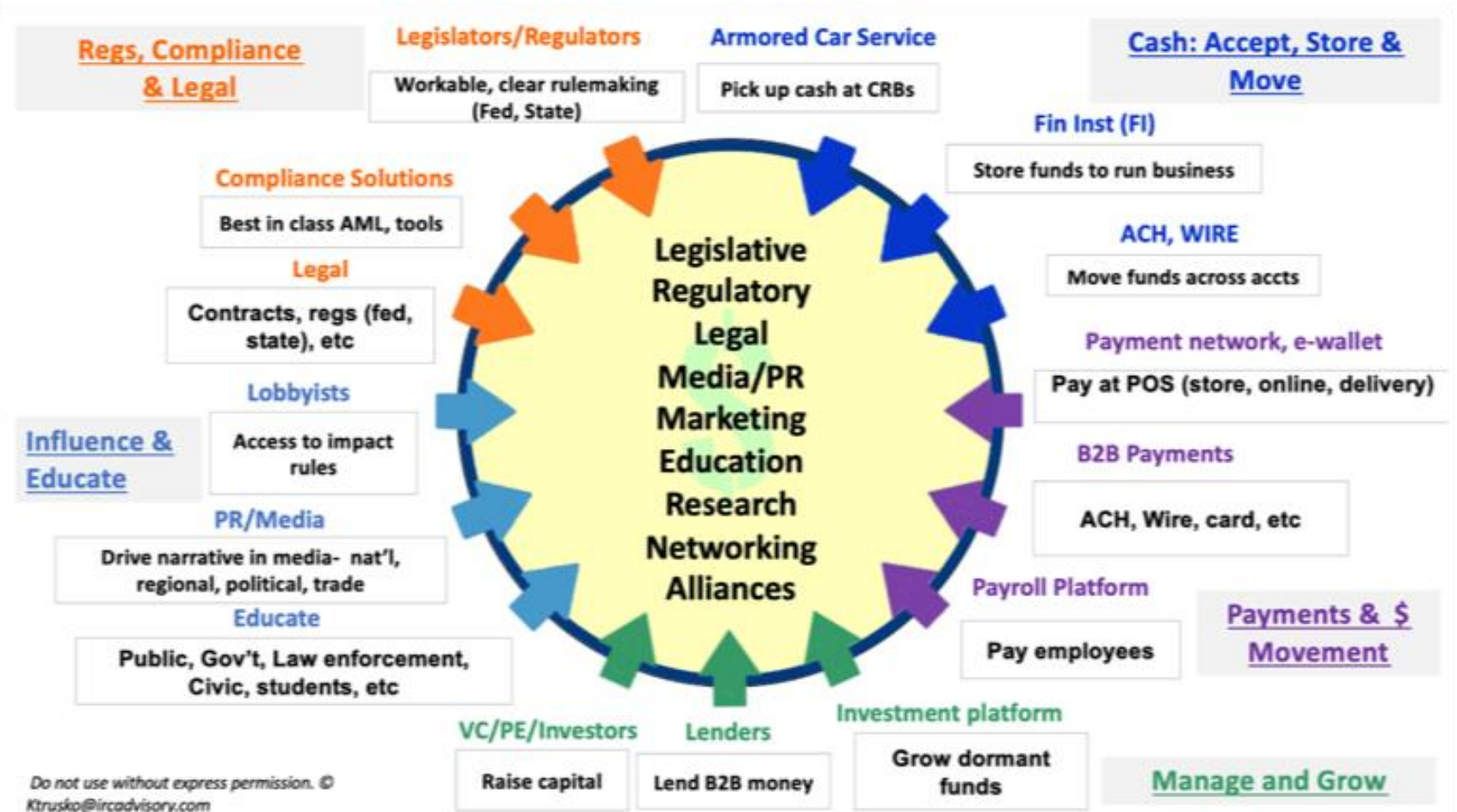


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## EMCoalition.org:

501c3 engaging all parts of the ecosystem to drive all \$txns to be:

- Transparent
- Traceable
- Taxable



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# Setting the Industry Bar – Driving Order Out of Chaos



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Setting Standards and Best Practices benefit:

- Thought leaders writing them
- FS and Payments Industry
- Cannabis industry
- Government – legislative/regulatory
- Law Enforcement and task forces
- Investors

Released April 2022



**CASH MANAGEMENT STANDARDS**  
*from EMC and NACB are now available.*

**DOWNLOAD THE STANDARD**

cash

**Open for Public Comment Sept 2022**  
*(EMC members and CRB advisors now)*

WORKING OUTLINE FOR PAYMENTS DOCUMENT

**CANNABIS  
PAYMENTS  
Guidelines**

DRAFT do not forward outside  
of EMC membership



# Panel Discussion

## How do we PAY for all of this?



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# Audience Q&A



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